



Botswana Development Corporation

Private Bag 160

Gaborone

CLARIFICATIONS TO BIDDER'S ENQUIRIES NO.1

PROVISION OF AN INTEGRATED INFORMATION MANAGEMENT SYSTEM (IIMS) FOR BDC

Date Issued:19/04/2024.

ITEM No	QUESTION	BDC RESPONSE
1.	What is Proof of accreditation for the implementation of a proposed solution or technology, the assumptions behind it? Accredited by who?	This requires bidders to demonstrate that they are accredited to implement their proposed solution.
2.	Financial Stability (Only one of the following will apply). Please kindly advise on the relevance of these in software development and ERP solutions deployment. We feel this this is a misplaced import from a construction project?	This is required for bidders to demonstrate their ability to financially deliver the proposed solution.
3.	Professional Indemnity (P2.5million) damages to who? Please kindly advise on the relevance of these in software development and ERP solutions deployment. We feel this this is a misplaced import from a construction project? Who gets to suffer injuries in such? These apply to construction projects and there are insurance companies that covers such. So these requirements in my view, must be revised because they were imported from a construction related project. There is no insurance company that I am aware of that covers software related damages? What you should do if you are concerned about quality is that you can disclose the list of testing parameters or alternatively you can, specify is the ISO standard related to software quality of which such is very difficult to implement or review or check compliance because BOBS does not even have such a standard to start with.	The PI is an instrument that the Client requires to manage risk if the vendor does not satisfy their obligations on the project.
4.	Experience and expertise of vendor/provider. Please elaborate? Reference to the developer or the implementing partner? For example, we are a Botswana based, Motswana developed ERP software solution, and we have launched less than 2 years ago, your requirement will discriminate us from competing with international companies that launched years ago. Even though our ERP offers better if not equal functionalities, design, flow, logic and quality	This aspect seeks to determine if the bidder has the requisite experience and track record to deliver the IIMS.
5.	Suitability of proposed solution to requirements. Does this imply that you will need a demo of the solution. If so, at what stage?	At the EOI stage, there will be no need for a demo of the solution.
6.	Are joint ventures permissible?	Yes

7.	What are the requirements for joint venture EOI submissions?	1.Submit Joint Venture Agreement (If JV). 2. Companies in a Joint Venture should all submit their compliance documents
8.	What are the Compliance requirements for companies not domiciled in Botswana?	The Bidder should submit documents equivalent to those requested in Compliance
9.	Which ERP System is BDC currently using	Microsoft Dynamics GP 2016